# Airport Development Capability Statement



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## Value Proposition:

With extensive experience leading Queenstown Airport's ten-year growth forecast, I have a deep understanding of the region's growth dynamics. As the manager responsible for introducing level three slot constraints at Queenstown Airport—including establishing the governing slot committee and refining the airport's capacity parameters—I am well-positioned to comment its future capacity and expected challenges. I have an in-depth knowledge of Queenstown Airport's noise boundaries having played a key role in developing the underlying assumptions within the modelling embedded in the Masterplan.

With a background in route planning at Air New Zealand and business development at Auckland Airport I am well placed to comment on the aviation industry. As a local resident of four years, I am keenly aware of the community sentiment landscape and am uniquely placed to deliver and engage with local work.

## Recent Experience:

Most recently, I completed a capacity management system for Milford Sound, analysing infrastructure constraints and creating a data-driven framework for managing peak period movements. Engaging the board and operators, this project showcased my ability to balance operational efficiency with stakeholder needs in a complex, tourism-focused environment.

Currently, my work is focused on developing comprehensive aeronautical pricing models aligned with Commerce Commission guidelines, leading stakeholder engagement with airlines and providing strategic guidance on infrastructure investment. I am working with Dunedin and Queenstown Airports on their price setting events and on the Queenstown Airport Masterplan.

## Core Capabilities:

My expertise centres on three key areas critical to airport development. First, infrastructure planning and analysis, where I specialize in capacity assessment, peak period operations management, and master planning frameworks. Second, financial modelling, including regulated pricing models, infrastructure investment analysis, and passenger demand forecasting. Third, stakeholder management, encompassing airline consultation and regulatory compliance.

## Technical:

I have a background in Statistics and Operations Management. As a consultant I am typically working with financial models in excel or reporting within Power BI but can utilise more technical tools such as R and Python for more technical statistical models as required.

## Approach:

I take an evidence-based approach to airport development, emphasizing comprehensive data analysis and stakeholder integration. My work consistently balances commercial objectives with operational requirements and community considerations. This approach has proven successful in managing complex projects that require coordination between multiple stakeholders, regulatory bodies, and community interests.